

# VIAC – Questionnaire for Arbitrators

1. **Name:** Courtney Lotfi

2. **Citizenship:** USA

3. **Contact information:**

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4. **Current position:** Of Counsel

5. **Education:**

- Juris Doctor, Pace University School of Law
- International law certificate, Pace University School of Law
- Bachelor of Arts, Franklin College Switzerland

6. **Practiced experience in arbitration**

- How many arbitrations have you participated in (domestic/international); under which Rules?  
>30 arbitrations (1x domestic, >29 international) under the following rules: VIAC, ICC, SCC, DIS, DIA, SIAC, AAA, ICDR, and ad hoc
- How often have you acted as Chairman? 0
- How often have you acted as Sole Arbitrator? 0
- How often have you acted as Co-Arbitrator? 0
- How often have you acted as Counsel? >27
- How often have you acted in a different function (e.g. Administrative Secretary)? 3

7. **Publications and other activities in arbitration (e.g. training sessions, seminars, conferences, articles and others):** In the past five years, these include, *inter alia*:

- Lecturer on the rules of evidence and trial advocacy, University of Bonn (2018-present).
- Co-author of *The curious case of the active arbitrator: may arbitrators conduct their own factual research?*, SCHIEDS VZ (forthcoming 2022)
- Co-author of *Party and Counsel Ethics in the Taking of Evidence*, in THE GUIDE TO EVIDENCE IN INTERNATIONAL ARBITRATION (2021)(with A. Klaesener), available at <https://globalarbitrationreview.com/guide/the-guide-evidence-in-international-arbitration/1st-edition/article/party-and-counsel-ethics-in-the-taking-of-evidence>.
- Co-author of *The Overlap between Insolvency Proceedings and International Arbitration: A Case Study Highlighting the Potential for Abuse and Inconsistency Results*, TRANSNAT'L DISP. MGMT. (2021)(with I. Lightbody), available at [www.transnational-dispute-management.com](http://www.transnational-dispute-management.com).
- Author of *Document Production in International Arbitration*, Lexis Nexis Practice Note (March 2021).
- Moderator of an interactive 12 session in-house training on international arbitration (2020-2021).

- Author of *Document Production in International Arbitration*, Lexis Nexis Practice Note (autumn 2019), available at <https://www.lexisnexis.com/uk/lexispsl/arbitration/document/407801/5X8F-13X3-CGXG-0172-00000-00/>.
- Co-author of *Financial Sector Dispute Resolution in a Post-Brexit World*, 34/3 J.I.B.L.R. 1 (2019)(with M. Huertas).
- Speaker on “confidentiality in arbitration,” seminar for in-house counsel (Munich, October 2018).
- Speaker on “post-M&A arbitration,” DIS40 Autumn Conference (Berlin, September 2018).
- Speaker on “introduction to arbitration,” internal seminar (Frankfurt, August 2018).
- Speaker on “the role of factual and expert witnesses in arbitration,” internal seminar (Munich, December 2017).
- Speaker on “confidentiality in arbitration,” in-house training (Essen, November 2017).
- Speaker on “everything you ever wanted to know about arbitration,” internal seminar (Munich, September 2017).
- Speaker on “arbitration in the energy sector,” Energy Community Summer School (Ohrid, August 2017).
- Speaker on “initiating arbitration,” internal seminar (London, July 2017).
- Author of *Conflicting Document Production Laws May Result in International Discovery Restrictions*, 8/1 INFO. L.J. 4 (December 2016).

#### 8. Membership in arbitral institutions / functions in arbitral institutions/organizations:

- Member, ICC Task Force on Disability and Inclusion in International Arbitration

#### 9. Languages

Mother tongue: English

Working languages (i.e. languages in which you have both a spoken and written command so that you may conduct arbitral proceedings in this language): English, German

#### 10. In which legal systems have you trained?

- |  |   |  |
|--|---|--|
| <input checked="" type="checkbox"/> Civil Law    | <input checked="" type="checkbox"/> Common Law                  |  |
| <input checked="" type="checkbox"/> Austrian Law | <input type="checkbox"/> Hungarian Law                          | <input type="checkbox"/> Swiss Law               |
| <input type="checkbox"/> Czech Law               | <input type="checkbox"/> Polish Law                             | <input type="checkbox"/> Ukrainian Law           |
| <input checked="" type="checkbox"/> German Law   | <input type="checkbox"/> Slovakian Law <input type="checkbox"/> | <input checked="" type="checkbox"/> European Law |

Other USA

**11. What is your main jurisdiction of practice?** International, having acted predominantly in European-based disputes (e.g., Austria, Germany, Switzerland, Czech Republic, Hungary and United Kingdom) as well as North America (United States), South America (Brazil, Argentina) and Asia (China, South Korea, Thailand).

#### 12. In which jurisdictions are you admitted to the bar?

- USA (Virginia)
- Germany (Rechtsanwaltskammer Frankfurt, registered foreign lawyer)

#### 13. Special expertise or specializations (please list a maximum of five):

- |   |   |   |  |
|---|---|---|--|
| <input type="checkbox"/> Antitrust/Unfair competition | <input type="checkbox"/> Damages              | <input type="checkbox"/> Insolvency               | <input type="checkbox"/> Natural resources   |
| <input type="checkbox"/> Aviation                     | <input type="checkbox"/> Distribution         | <input type="checkbox"/> Insurance                | <input type="checkbox"/> Power plants        |
| <input type="checkbox"/> Banking & Finance            | <input type="checkbox"/> Domain name disputes | <input type="checkbox"/> Intellect. property (IP) | <input type="checkbox"/> Private Intern. Law |
| <input type="checkbox"/> Capital markets              | <input type="checkbox"/> Employment           | <input type="checkbox"/> Investment arbitration   | <input type="checkbox"/> Public Intern. Law  |
| <input checked="" type="checkbox"/> CISG              | <input checked="" type="checkbox"/> Energy    | <input type="checkbox"/> ISDS/Foreign inves.      | <input type="checkbox"/> Real estate         |
| <input type="checkbox"/> Civil fraud disputes         | <input type="checkbox"/> Engineering          | <input type="checkbox"/> Joint ventures           | <input type="checkbox"/> Shipping            |

- |   |  |   |   |
|---|--|---|---|
| <input checked="" type="checkbox"/> Commercial disp. / transactions | <input type="checkbox"/> Entertainment           | <input type="checkbox"/> Licensing                | <input type="checkbox"/> Sports                 |
| <input type="checkbox"/> Commodity market                           | <input type="checkbox"/> Healthcare & Pharmac.   | <input checked="" type="checkbox"/> Life sciences | <input type="checkbox"/> State/Public contracts |
| <input checked="" type="checkbox"/> Company/Corporate/M&A           | <input type="checkbox"/> Hotel/Gastro./Tour.     | <input type="checkbox"/> Maritime arbitration     | <input type="checkbox"/> Technology             |
| <input checked="" type="checkbox"/> Construction                    | <input type="checkbox"/> Inform. technology (IT) | <input type="checkbox"/> Media                    | <input type="checkbox"/> Telecommunication      |
| <input checked="" type="checkbox"/> Contract law                    | <input type="checkbox"/> Infrastructure          | <input type="checkbox"/> Mining                   | <input type="checkbox"/> Transport              |
| <input type="checkbox"/> Other _____                                |  |   |   |

**14. Date of birth:** 30 July 1980

VIAC offers arbitration practitioners the possibility to present themselves on its website. VIAC reserves the right to publish any presentations submitted and to remove it as the case may be. Parties are free to nominate an arbitrator of their choice and so is the VIAC Board when appointing an arbitrator. These presentations do not constitute recommendations but may assist the parties in choosing an arbitrator willing to conduct proceedings according to the Vienna Rules. The fact that an arbitration practitioner appears on this list, does not authorize this person to use the title "VIAC-arbitrator".

I have completed this questionnaire to the above to the best of my knowledge and believe they are accurate.

I hereby consent that the data provided in this questionnaire may be processed for the appointment of arbitrators and published by VIAC. This includes in particular publication on the website of VIAC as well as use in any presentations, etc. This consent may be withdrawn at any time by contacting VIAC at our general contacts, in particular by email addressed to [office@viac.eu](mailto:office@viac.eu). The consequence of any such withdrawal will be that my data will no longer be processed by VIAC. For further information, see our privacy statement at <http://www.viac.eu>.

11 January 2022

Date