

VIAC – Questionnaire for Arbitrators

- 1. Name:** Daniel Florentin VIȘOIU
- 2. Citizenship:** USA and Romanian
- 3. Contact information:**
Address: 15 Henri Coandă Street, Bucharest Sector 1, Romania EUROPE
Telephone: +40 728 083 701
Fax: +40 21 312 0799
E-Mail: dan@visoiu.com
Website: www.visoiu.com
LinkedIn: [linkedin.com/in/daniel-f-visoiu-fciarb-834baa2](https://www.linkedin.com/in/daniel-f-visoiu-fciarb-834baa2)
- 4. Current position:**
Founding Partner at Visoiu Law Firm
- 5. Education:**
University of Florida, College of Law (*Juris Doctor*, 1996)
University of Florida, College of Journalism (*Bachelor of Science*, 1993)
- 6. Practiced experience in arbitration**
- How many arbitrations have you participated in (domestic/international); under which Rules?
Overall, seventeen (17) arbitration procedures (details below for the most recent)
 - **ICSID Arbitration - *Alverley & Germen v. Romania*** (ICSID Rules) --
<https://icsid.worldbank.org/cases/case-database/case-detail?CaseNo=ARB/18/30> (acted as counsel) / ICSID Rules of Arbitration
 - **ICSID Arbitration - *Gavazzi v. Romania*** (ICSID Rules) --
<https://icsid.worldbank.org/cases/case-database/case-detail?CaseNo=ARB/12/25> (acted as counsel) / ICSID Rules of Arbitration
 - **Court of International Commercial Arbitration attached to the Chamber of Commerce and Industry of Romania (CCIR) / Curtea de Arbitraj Comercial Internațional de pe lângă Camera de Comerț și Industrie a României** -- acted as arbitrator in Romanian language arbitration / procedure – appointed by long-term multinational active in Romania) / CCIR Rules of Arbitration
 - **ICC Arbitration** -- *Pörr Bau GmbH (formerly known as Pörr Technobau und Umwelt AG) vs. National Railway Company (CFR) S.A.* (ICC Case No. 18473/GZ/MHM (2016 - 2017) – acted as counsel / ICC Rules of Arbitration
 - **Court of Arbitration for Sport (CAS)** – nine cases in which I acted as an appointed co-arbitrator / CAS Rules of Arbitration
 - **ICSID Arbitration** relating to Alleged Expropriation of Hungarian Subsidiary of Canadian/Cypriot Parent Company (2002 – 2003 notification stage) / ICSID Rules of Arbitration
 - **International Ad Hoc Arbitration** relating to Joint-Venture Investment for Sewerage Facility in Southeastern Hungary / Ad Hoc Arbitration Rules (agreed by the parties)

- **ICC Arbitration** relating to Shareholders' Dispute between Leading German and French Energy Companies with respect to Hungarian Privatized Energy Company / ICC Rules of Arbitration
 - **International Ad Hoc Arbitration** involving Distribution Agreement for Packaging Products to be Commercialized in Romania / Ad Hoc Arbitration Rules (agreed by the parties)
- How often have you acted as Chairman?
Not yet.
 - How often have you acted as Sole Arbitrator?
Not yet.
 - How often have you acted as Co-Arbitrator?
Ten (10).
 - How often have you acted as Counsel?
Seven (7).
 - How often have you acted in a different function (e.g. Administrative Secretary)?
Not yet.

7. Publications and other activities in arbitration (e.g. training sessions, seminars, conferences, articles and others):

- Member of Advisory Board, *Institute for Dispute Resolution*, UNIVERSITY OF FLORIDA, LEVIN COLLEGE OF LAW (2022 – present)
- “*Legal options against abusive legislation - ICSID*”, webinar presentation for THE ROMANIAN ASSOCIATION OF ENERGY SUPPLIERS (AFEER), 27 January 2023
- “*Energy Projects and Investment Disputes: Complex Issues and Multilateral Perspectives: Energy Disputes in International Context – The Energy Charter Treaty*”, participant at Bucharest Arbitration Days conference, 9 – 10 June 2022
- “*Arbitration as a dispute resolution alternative*”, presentation/interview (in Romanian) for CLUBANTREPRENOR.RO (<https://www.clubantreprenor.ro/2022/04/12/interviu-cu-alina-cobuz-daniel-visoiu-arbitrajul-este-un-mijloc-alternativ-de-solutionare-a-disputelor/>), 12 April 2022
- Guest lecturer, *Institute for Dispute Resolution – International Arbitration and Sports Arbitration* presentations, UNIVERSITY OF FLORIDA, LEVIN COLLEGE OF LAW (2018 - present)
- “*The FIFA Transfer Rules and the Court of Arbitration for Sport (CAS) Briefly Explained*”, Continuing Legal Education (CLE) speaker, Florida (USA) Bar CLE course (2019 – 2022)
- Arbitrator, 1st Edition *Sports Arbitration Moot* (www.sportsarbitrationmoot.com) (February – March 2022)
- Pro bono advisor, STOCKHOLM UNIVERSITY, *DEPARTMENT OF LAW* team – global winner of the Best Team Award of inaugural *Sports Arbitration Moot* (January – April 2022)
- “*Latest Arbitration Trends and the New ICDR International Dispute Resolution Procedures: Highlights from the BIAC – ICDR Conference*” (<https://arbitrationblog.kluwerarbitration.com/2021/11/24/latest-arbitration-trends-and-the->

- [new-icdr-international-dispute-resolution-procedures-highlights-from-the-biac-icdr-conference/](#)), organizer and moderator of conference co-organized by the AAA-ICDR and BIAC (Bucharest International Arbitration Court), 20 October 2021
- “*The Advantages of Arbitration in Public Procurement*”, presentation at arbitration event organized by CLUBANTREPRENOR.RO, 21 April 2021
 - Guest lecturer, *Sports Law* course - *Court of Arbitration for Sport (CAS)* presentation, UNIVERSITY OF FLORIDA, LEVIN COLLEGE OF LAW (2021)
 - “*Dispute Resolution: the Advantages of Arbitration over the Courts*” (<https://www.amcham.ro/event/webinar-biac>), webinar presentation for AMCHAM ROMANIA, 24 November 2020
 - “*The Art and Science of a Virtual Hearing*”, ICSID Webinar series panelist - (<https://www.youtube.com/watch?v=Xroz4e8Ctv0>)
 - “*iLaw2020 – the ILS Global Forum on International Law*”, participated at INTERNATIONAL CENTRE FOR DISPUTE RESOLUTION (ICDR) arbitration conference organized with the Florida Bar’s International Law Section, 28 February 2020
 - “*Court of Arbitration for Sport (CAS) Internal Seminar*”, participated at international sports arbitration event organized by the CAS, October 2019
 - “*Chartered Institute of Arbitrators - Accelerated Route to Fellowship Programme*”, successfully completed international arbitration course and passed exam for obtaining of *Fellow International Arbitration/FCI Arb* qualification, 28 – 30 April 2019
 - “*Bucharest International Arbitration Court (BIAC) Seminar: On Arbitration and Trade*”, organizer of international arbitration event featuring Professor Kaj Hobér as guest speak, 8 April 2019
 - “*ICC Conference - Construction Disputes: ICC Tools and Recent Experience - Arbitration & ADR*”, participated at conference held in Bucharest, Romania, 21 March 2019
 - “*The Advantages of Arbitration Compared to Court Litigation*”, presentation for EUBRONET (European Union-based insurance-brokering network) event held in Bucharest, Romania, 4 May 2018
 - “*ICC Institute Advanced training: Drafting Enforceable Awards*”, completed course held in Paris, France, 11 April 2018
 - Guest lecturer, *Investment Treaty Arbitration* presentation, UNIVERSITY OF BEDFORDSHIRE (UK) (2018)
 - “*iLaw2018 – the ILS Global Forum on International Law*”, participated at INTERNATIONAL CENTRE FOR DISPUTE RESOLUTION (ICDR) arbitration conference organized with the Florida Bar’s International Law Section, 16 February 2018
 - “*7th Investment Treaty Arbitration Conference*”, participant at conference held in Prague, Czech Republic and organized by KPMG and Czech Republic Ministry of Finance, 27 October 2017
 - “*Advantages and Disadvantages of Arbitration vs. State Litigation from a Foreign Company’s Perspective*”, presentation to INTERLAW EMEA MEETING, 8 June 2017
 - “*24th Annual Willem C. Vis International Commercial Arbitration Moot*”, arbitrator for final competition rounds held in Vienna, Austria, April 2017
 - “*6th Investment Treaty Arbitration Conference*”, participant at conference held in Prague, Czech Republic and organized by KPMG and Czech Republic Ministry of Finance, 14 October 2016
 - “*Court of Arbitration for Sport (CAS) Internal Seminar*”, participated at international sports arbitration event organized by the CAS, April 2014

8. Membership in arbitral institutions / functions in arbitral institutions/organizations:

- Fellow (FCI Arb), *The Chartered Institute of Arbitrators* (March 2020 – present) <<https://www.ciarb.org>>
- Arbitrator, *the Court of Arbitration for Sport* (www.tas-cas.org) (2011 - present)
- Secretary General and Founding Member, *Bucharest International Arbitration Court* (BIAC – www.bucharestarbitration.org) (2016 – present)

- Foreign/International Arbitrator, *Shanghai Arbitration Commission (SHAC)* <www.accsh.org> (January 2022 - present)

9. Languages

Mother tongue: English

Working languages (i.e. languages in which you have both a spoken and written command so that you may conduct arbitral proceedings in this language): Romanian.

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10. In which legal systems have you trained?

- | | | |
|---|---|--|
| <input checked="" type="checkbox"/> Civil Law | <input checked="" type="checkbox"/> Common Law | |
| <input type="checkbox"/> Austrian Law | <input checked="" type="checkbox"/> Hungarian Law | <input type="checkbox"/> Swiss Law |
| <input type="checkbox"/> Czech Law | <input type="checkbox"/> Polish Law | <input type="checkbox"/> Ukrainian Law |
| <input type="checkbox"/> German Law | <input type="checkbox"/> Slovakian Law | <input checked="" type="checkbox"/> European Law |

Other: Romanian Law

11. What is your main jurisdiction of practice?

Romania.

12. In which jurisdictions are you admitted to the bar?

- Florida (USA) / 1997 – present
- Bucharest (Romania) Bar – Registered Foreign Attorney / July 2006 – present
- Budapest (Hungary) Bar – Registered Foreign Attorney / 1999 - 2004

13. Special expertise or specializations (please list a maximum of five):

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Antitrust/Unfair competition | <input type="checkbox"/> Damages | <input type="checkbox"/> Insolvency | <input type="checkbox"/> Natural resources |
| <input type="checkbox"/> Aviation | <input type="checkbox"/> Distribution | <input type="checkbox"/> Insurance | <input type="checkbox"/> Power plants |
| <input type="checkbox"/> Banking & Finance | <input type="checkbox"/> Domain name disputes | <input type="checkbox"/> Intellect. property (IP) | <input type="checkbox"/> Private Intern. Law |
| <input type="checkbox"/> Capital markets | <input type="checkbox"/> Employment | <input checked="" type="checkbox"/> Investment arbitration | <input type="checkbox"/> Public Intern. Law |
| <input type="checkbox"/> CISG | <input type="checkbox"/> Energy | <input type="checkbox"/> ISDS/Foreign inves. | <input type="checkbox"/> Real estate |
| <input type="checkbox"/> Civil fraud disputes | <input type="checkbox"/> Engineering | <input type="checkbox"/> Joint ventures | <input type="checkbox"/> Shipping |
| <input type="checkbox"/> Commercial disp. / transactions | <input type="checkbox"/> Entertainment | <input type="checkbox"/> Licensing | <input checked="" type="checkbox"/> Sports |
| <input type="checkbox"/> Commodity market | <input type="checkbox"/> Healthcare & Pharmac. | <input type="checkbox"/> Life sciences | <input type="checkbox"/> State/Public contracts |
| <input checked="" type="checkbox"/> Company/Corporate/M&A | <input type="checkbox"/> Hotel/Gastro./Tour. | <input type="checkbox"/> Maritime arbitration | <input type="checkbox"/> Technology |
| <input checked="" type="checkbox"/> Construction | <input type="checkbox"/> Inform. technology (IT) | <input type="checkbox"/> Media | <input type="checkbox"/> Telecommunication |
| <input type="checkbox"/> Contract law | <input checked="" type="checkbox"/> Infrastructure | <input type="checkbox"/> Mining | <input type="checkbox"/> Transport |
| <input type="checkbox"/> Other _____ | | | |

14. Date of birth: 16 September 1970

VIAC offers arbitration practitioners the possibility to present themselves on its website. VIAC reserves the right to publish any presentations submitted and to remove it as the case may be. Parties are free to nominate an arbitrator of their choice and so is the VIAC Board when appointing an arbitrator. These presentations do not constitute recommendations but may assist the parties in choosing an arbitrator willing to conduct proceedings according to the Vienna Rules. The fact that an arbitration practitioner appears on this list, does not authorize this person to use the title "VIAC-arbitrator".

I have completed this questionnaire to the above to the best of my knowledge and believe they are accurate.

I hereby consent that the data provided in this questionnaire may be processed for the appointment of arbitrators and published by VIAC. This includes in particular publication on the website of VIAC as well as use in any presentations, etc. This consent may be withdrawn at any time by contacting VIAC at our general contacts, in particular by email addressed to office@viac.eu. The consequence of any such withdrawal will

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be that my data will no longer be processed by VIAC. For further information, see our privacy statement at <http://www.viac.eu>.

14 February 2023
Date