

VIAC – Questionnaire for Mediators

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2. Nationality: Austria and Germany

3. Contact information

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4. Education and professional experience (original profession; where did you study?):

- » Certified for mediation and conflict management, Sigmund Freud University in Vienna (Austria)
- » Listed as mediator by the Ministry of Justice in Austria
- » Singapore International Mediation Institute (SIMI in Singapore) accredited mediator
- » Centre for Effective Dispute Resolution (CEDR in the UK) accredited mediator
- » Intercultural Communications (Brdges Academy in the USA)
- » Investor-State Mediation Training, CEDR (UK), ICSID (World Bank) (USA) and ECT (Belgium)
- » Negotiation Mastery, Havard Business School (USA - Online)
- » Registered with the Austrian trade register: Business consultancy including business organization
- » Bar exam in Vienna and working as Lawyer for about 12 years
- » Legal studies at the University of Vienna (Austria) and the University of Stockholm (Erasmus)

5. Core area of current professional activity:

- » Mediation, negotiation consulting and training

6. Accreditation in the field of ADR (including relevant trainings and connected qualifications):

- » Mediation and Conflict Management, Sigmund Freud University in Vienna (Austria)
- » International Mediator Accreditation Workshop, SAGE Mediation (Singapore)
- » Intercultural Communications, Brdges Academy (USA)
- » Investor-State Mediation Training, CEDR (UK), ICSID (World Bank) (USA) and ECT (Belgium)
- » Negotiation Mastery, Havard Business School (USA - Online)

7. Practical experience in mediation

- How many (international) mediations have you participated in
 - as single/co-mediator/in a team?
10+
 - administered by an institution; under which Rules?
0
 - in which areas/fields?
corporate, commerce, insolvency related issues, insurance, banking and finance, medical negligence
 - how complex (please provide examples, participation of lawyers/experts)?

I handled mediations with only the parties being present and mediations, where the parties were accompanied by internal and external legal counsel. Some cases involved only two parties and others involved a number of parties including cases where actually more parties were involved as well as cases where different interests were involved on one parties side e.g. insurers, sub-contractors, third-party funders, liquidators/insolvency administrators. The cases involved parties with the same nationality as well as international, cross-border cases involving parties with different nationality. The mediations were either conducted in-person or online by using a virtual platform, in particular zoom.

- How often have you acted in a different function (e.g. consultant, expert)?

3

- What other ADR-experience do you have?
 - » Arbitrator in international and national arbitration proceedings (commercial)
 - » Previously working as counsel in domestic and international arbitration proceedings (commercial and investor-state)

8. Languages (including levels)

Mother tongue:

- » German and English

Working languages (i.e. languages in which you have both a spoken and written command so that you may conduct mediation proceedings in this language):

- » German and English

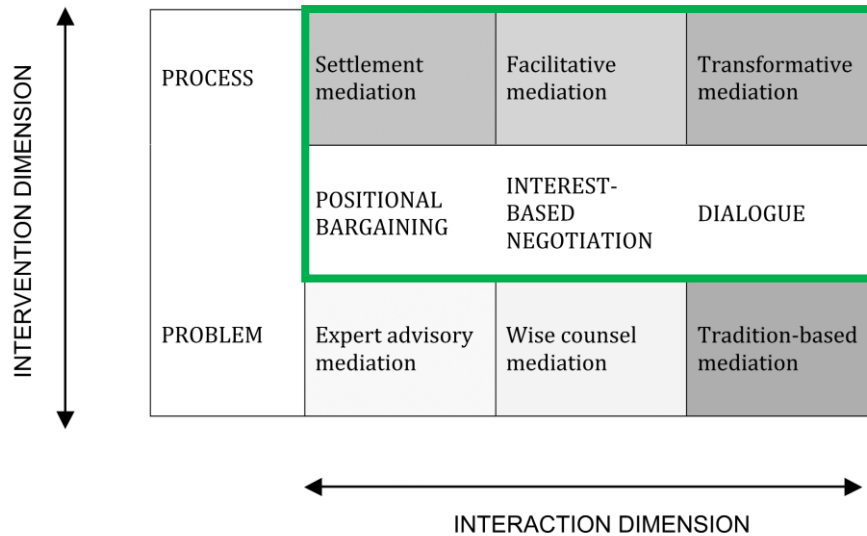
Basic knowledge:

- » n/a

9. Style of mediation

Where do you see yourself? Please tick box as appropriate or indicate your preferred style.

I constantly expand my mediation knowledge and got trained and practiced in transformative, facilitative and settlement mediation in the UK, USA, Austria and Singapore. Pursuant thereto, I tailor the mediation custom-fit to the parties, their representatives and the dispute itself combining the best of different methods and techniques.



© Alexander, Nadja (2011) "The Mediation Meta-Model - the realities of mediation practice," *ADR Bulletin*: Vol. 12: No. 6, Article 5. Available at: <http://epublications.bond.edu.au/adr/vol12/iss6/5>; see also here for a detailed description of the 6 mediation styles.

10. Please describe aspects of your personality which could be interesting to clients you are going to mediate; what would former clients emphasize in your work?

Clients and Parties describe(d) me as:

- » "exceptional analytic skill which enables her to discern crucial points in highly complex factual and legal constellations in short instance"
- » "she is highly skilled in devising and implementing negotiation techniques and has demonstrated extraordinary social tact and skills suitable to almost any imaginable scenario"
- » "an extremely competent and professional practitioner"
- » "she brings new solutions to the discussion and establishes a very approachable way of communication"
- » "patient and thoughtful"
- » "listens carefully"

11. Publications and other activities in ADR related matters (e.g. training sessions, seminars, conferences, articles and others):

- » "International Perspectives on Mediation – What we can learn from each other", Will Work For Food (USA) moderated by Jeff Kichaven and Jean Lawler
- » (Key Note Speech) Med-Arb – An Alternative Dispute Resolution Practice? at SCLA's 9th Global Forum (Online) of International Mediation (2020)
- » Codes of Conduct and Ethical Guidelines" in International Mediation, The Comparative Yearbook of International Business – Special Issue, 2020, Wolters Kluwer
- » „The use of mediative tools in arbitration" in Austrian Yearbook on International Arbitration, 2020, Manz

- » Speech „How mediation training changes the practice? What is the impact of different training in the conduct of cross-border mediation” at the International Mediation Symposiums in Salzburg (2019)
- » Austrian round table international business mediation (Co-Organizer)
- » Organizer and host of the 360° ADR (Alternative Dispute Resolution) – Midweek Talks (since 2020)

12. Memberships in mediation institutions / functions in mediation institutions/organizations:

- » SIMI (Singapore International Mediation Institute)
- » AVM (Attorneys’ Association for Mediation and Cooperative Negotiation)
- » ÖBM (Austrian Federal Association of Mediators)
- » Mediation Advisory Board of the International Arbitral Institution of the Austrian Chamber of Commerce (VIAC)
- » Austrian Association of Medical Law
- » e-pom.eu – Online Mediation for platforms and their business users

13. Special expertise or specializations (*please list a maximum of three*) in your ADR-practice:

- » Commercial, corporate as well as banking and finance

14. Soft Skills (e.g. intercultural competences):

- » Handling and mediating cross-border disputes involving parties from different regions and parts of the world
- » Mediation and soft skills training in different parts of the world (see above)

15. How do you ensure your professional quality (e.g. coaching, practice supervision, etc)?

- » Regular training, conferences, webinars, seminars, reflective mediation
- » Invited as lecture to in-person and online conferences and webinars

16. Date of birth: 21. April 1983

VIAC offers mediation practitioners the possibility to present themselves on its website. VIAC reserves the right to publish any presentations submitted and to remove it as the case may be. Parties are free to nominate a mediator of their choice and so is the VIAC Board when appointing a mediator. These presentations do not constitute recommendations but may assist the parties in choosing a mediator willing to conduct proceedings according to the Vienna Mediation Rules. The fact that a mediation practitioner appears on this list, does not authorize this person to use the title "VIAC-mediator".

I have completed this questionnaire to the above to the best of my knowledge and believe they are accurate.

I hereby consent that the data provided in this questionnaire may be processed for the appointment of mediators and published by VIAC. This includes in particular publication on the website of VIAC as well as use in any presentations, etc. This consent may be withdrawn at any time by contacting VIAC at our general contacts, in particular by email addressed to office@viac.eu. The consequence of any such withdrawal will be that my data will no longer be processed by VIAC. For further information see our privacy statement at www.viac.eu.

27. April 2021

Date

and

Signature